

Financial Professionals Representing Our Firm

We are looking for flexible individuals who excel in both business development and relationship management. This position requires a highly motivated individual who is driven to be successful and wants to avoid limitations on their ability to grow. The successful candidate will be comfortable with seeking new contacts, holding seminars, obtaining referrals, and working with other professionals involved with high net worth individuals.

The individual must be capable of networking and developing relationships with attorneys, accountants, trust and estate executives, financial planners, advisors, or others who can introduce him/her to high net worth individuals who have the potential to become clients of our firm.

The ideal candidate will be articulate and able to explain with confidence financial information, services and concepts in ways appropriate to the audience.

The specific background of the candidate is not as important as strong communication skills, an interest in the financial well-being of others, integrity, pleasant personality and determination to succeed. A series 63 and 65, or a series 66 will be required.

If you are highly entrepreneurial, interested in a partnership arrangement with the business you bring to the firm, and you are a self-motivated, ambitious person seeking a ground floor opportunity, you may be the right person for us. Contact Cindi Showalter at cindi@csawm.com or call 276-634-0000 today.

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